



#### VISION

We as Watercraft Marine Services Pvt Ltd ascertain our values, vision, and experience to build ensure that every core shipping need is met with matched quality and integrity.

The shipping industry's magnitude calls for a leader in technological innovation and technical know-how; this is where Watrercraft Marine Services Pvt Ltd steps-in to offer the best of vessel management services in any part of the world

Join us to embark on a voyage of greatness, enabling you to manifest your dreams Into reality, while achieving victory without assured reliability.

"When we take over, fleets sail assured in every destination they set afloat."

Watrercraft Marine Services Pvt Ltd takes ship management and marine service solutions to a whole new dimension with astounding quality and efficiency. We have stood the test of time by empowering vessel owners with industry-leading expertise in every association.

Our clients value us for our professional expertise and the wide array of services we offer to ensure total satisfaction. Our ship management and marine service solutions ensure that safety, cost-efficiency, and reliable long-term affiliation are at the core of our values. Our vessel management services employ ground- breaking technological advancements to offer the best possible solutions in every scenario. We stand by our commitment to offering meticulously-recruited and thoroughly- trained crew members to lead the company managed ships.



#### **OBJECTIVES**

Watrercraft Marine Services Pvt Ltd brand provides the most reliable and time-proven solutions to ease out any irregularity in the domain of ship management services. With a well-equipped and experienced group of marine and offshore personnel, we offer the best of services to ensure optimal success ratio at every juncture.

Our crew is trained to strict disciplinary standards, starting from a rating, deck cadet, to a high ranking officer, we ensure that our crew can handle any scenario and ace the required standards wherever they are commissioned for duty.

Watrercraft Marine Services Pvt Ltd envisions running its entire fleet through officers trained since cadetship at esteemed training facilities. We are proud to stand tall as one among the world leaders who command a formidable onshore and offshore-based technical and marine team. We offer industry-leading expertise to tankers (chemical, crude, or product tankers), dry ships (bulk carriers and container vessels), while also managing a wide range of gas carriers. We thrive on providing the best recruits to all vessels and shipping fleets across the globe.

Our crew management and ship management services are designed to meet the stringent commercial, technical, and crewing norms set by the shipping industry. Watrercraft Marine Services Pvt Ltd offers timely satisfaction through its efficient management strategies and is trusted by owners and charterers all through the seven seas.

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#### **SERVICES**

### CREW MANAGEMENT

Attracting, recruiting, training, deploying and developing highly skilled seafarers for your vessels is the core purpose of our crew management business. You can be assured we will offer your fleet the right mix of crew, with the right skill sets and competence, at the right time, to optimize your vessel and commercial performance. Operating from wellestablished Crew Management Centre in India, we deal seamlessly with every aspect of crew management operations for every maritime segment, reducing your operating costs, and delivering world-class operations. Owing training Institute, we train the seafarers with qualified personnel to ensure the training with good knowledge and skilled seafarers in congruity with new technology.



#### SHIP CHANDLING

We Watercraft Marine Services Pvt Ltd can provide ship chandling services in any eastern Indian ports, Singapore & UAE.



# PURCHASE & SALES OF SPARES & STORES

We The Watercraft Marine Services Pvt Ltd can arrange any kind of spares for our esteemed Clients, not only spares but also arrange quality stores at a very competitive price at any Eastern Indian Ports, Singapore & UAE.

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#### MR. K.D. RAO DIRECTOR & CEO

He has served as CEO of Water craft Marine service, since its inception. Mr. Rao has wide range shipping experience from sailing as a deck cadet to ship management more than 15 Years. A dynamic young and hardworking professional having fifteen years of experience in the maritime industry. Responsible for strategies company management, development maritime business within an international multicultural background. Accomplished commanding officer motivated by challenge and rewarded through seamless skills development that synchronizes management visions. Rich commercial and operating knowledge of shipping business in shore-based shipping companies.



#### MR. H.G. SINGH DIRECTOR/COO

A vibrant young professional who is also a Master in International Business Management, having sound experience in sourcing sea crew of vessels he took upon crew management and till that has remained personally committed and involved in the entire process of crew management and providing best value to the employer and the employees alike. His passion for ship Management & seafarers has resulted in formulating the right strategies for owners. The strength to read the pulse of the market combining with absolute transparency in financial dealings has enabled him to be an astute leader in shipping. With a vision to become a leader in providing Quality Ship Management Services to its clients assisting them to meet and exceed their business objectives building and maintaining long-term business relationships.



### CAPT. UPENDRA NAYAK MARINE SUPERINTENDENT

A versatile and tactful leader, he has vast experience in the shipping industry as well as management. He has worked with the top shipping companies and has vast knowledge in the field of tankers. He has carried out various audits internal & external on tanker vessels, has Enormous experience in training & has been a faculty in various Maritime Training Institutes has over fifteen years of sailing experience on various tankers. Have extensive experience in handling clean & dirty petroleum products in compliance with the latest international safety regulations as per OCIMF.



## MR. SERDIC XAVIER TECHNICAL SUPERINTENDENT

Mr.Xavier with twelve years of experience in the Maritime industry in different roles from Junior to Chief Engineer, acquired valuable leadership, communication skills & in-depth knowledge on commercial as well technical aspects of the industry. Two years of shore experience in senior management roles have defined Mr. Xavier as a strong professional in shipping who had been in command over the large fleet technically as well commercially. His expertise & skills have benefited owners in saving millions of dollars and optimizing the project value to meet high standards & expectations of the commercial side in the shipping industry now.



## MR. SUMIT SENGUPTA PROCUREMENT MANAGER

Experienced Procurement Manager with a demonstrated history of working in the Maritime industry. Skilled in Negotiation, Sales Management, Leadership, and Database Administration for last fifteen years. He is a certified ISO/ISM/ISPS/MLC auditor and carried out more than 100 ship's audits. Later on, joined Water Craft Marine as head of the procurement department and has been successfully handling the procurement department ever since.



## MS. SHINI GRACE JOHN HR MANAGER

Ms.Shini is responsible for the smooth and profitable operation of the company's Office human resources department. Typically, she supervises and provides consultation to management strategic staffing, compensation, benefits, budget training, and development.

Before joining us, she was with one of the leading airlines company for more than five years. Also she was in real estate industry for more than two years in Human resource department.





#### MR. JOYJIT SINHA FINANCIAL CONSULTANT

Performance Driven CA with over 18 years of qualitative experience in Finance & Accounts, Taxation, Auditing and Treasury Management; pioneer in the design & delivery of innovative financial assignments Performance Driven CA with over 18 years of qualitative experience in Finance & Accounts, Taxation, Auditing and Treasury Management; pioneer in the design & delivery of innovative financial assignments. Hands-on experience in managing entire finance functions including maintenance & finalization of accounts, working capital management, profit monitoring, taxation, building internal financial controls, etc. Dynamic & proactive approach in successful organizational development initiatives that delivered consistent & sustainable revenue & profitability. Excellent understanding in implementing systems/procedures, reviewing ageing analysis, preparing key reports to exercise financial control and enhancing overall efficiency of the organisation. Possess strong planning & relationship management skills with vital contribution in running of the company. Worked in top notch companies having experience in Accounts & Finance and Financial Reporting, Commercial Operations. Receivables and Payables. Audit Co-ordition. Funding and Budgeting. Payroll and employee re-imbursements. Revenue management and analysis . taxation

#### MR. MANAS KUMAR SAHOO FLP MANAGER

He started his career with large Ship Management and has sailing experience of over twelve years as Electrical Engineer. During his sailing days, he had the privilege to work with the finest Seafaring community of India. He held various shore positions such as Trainer and Flp Manager. He is responsible for the smooth and profitable operation of the company's human resources department. Typically, He supervises and provides consultation to management strategic staffing, compensation, benefits, budget training, and development for more than last four years.





Watercraft
Marine Services
Pvt. Ltd.

Empowered By Innovation



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